

Press release

**Further improvement of the delivery service**

**L&R invests in new logistics hub in Poland**

**Rengsdorf, 11. April 2023 – Lohmann & Rauscher (L&R), the international developer, manufacturer and supplier of medical and hygiene products, is expanding its existing logistics network with three goods distribution centers in Europe and investing in a new logistics hub in Poznań, Poland. From there, the Polish market will be supplied from the 2<sup>nd</sup> quarter and customers in Germany from the 3<sup>rd</sup> quarter. For customers in Europe, this means improved delivery service and greater delivery reliability.**

The Corona pandemic and the Ukraine war have had a number of negative consequences for various sectors of the economy in recent years and months: Many manufacturers and distributors as well as their customers have been confronted with supply disruptions due to lockdowns in the Far East, export stops, destroyed transport routes, immensely increased transport costs, etc. The consequences of the Corona pandemic and the war in Ukraine have been very severe.

Wolfgang Suessle, President & CEO of L&R: *„As a partner and solution provider for our customers, patients and healthcare systems, we focused all our efforts on minimizing the impact of the Corona pandemic and the Ukraine war. Nevertheless, we and our competitors in the medical device industry also experienced supply disruptions. Recently, however, we have been able to significantly and steadily improve again our ability to deliver. We know: Delivery reliability is the be-all and end-all for our customers' work. We decided early and quickly to make further investments to improve our delivery capability. As a customer-oriented, learning and flexible organization, we have set ourselves the goal of providing the best possible delivery service with maximum risk minimization for our customers.“*

Suessle explains the approach in this regard as "multi-pronged" and cites the significant

increase in inventories, the provision of additional storage space, and further redundancies in warehouse and distribution logistics as concrete measures. Now the globally active medical products supplier is going one step further and expanding its logistics network in Europe.

### **New logistics center in Poland increases delivery service**

To date, L&R has three major logistics hubs in Europe: Neuwied-Block (GER), Schönau a. d. Triesting (AUT) and Saint-Nabord (FRA). In April 2023, a new and thus fourth logistics hub will be added in Poznań / Poland.

Thomas Menitz, Chief Operation Officer (COO) and Senior Executive Vice President of L&R, and responsible, among other things, for the entire Supply Chain Operations of the L&R Group: *"The new logistics hub in Poland is a tremendous asset for the entire L&R Group: because it will allow us to avoid delivery backlogs in the future. And even more: we will not only be able to raise our delivery service to the usual high level, but will also be able to increase it and thus offer greater delivery reliability. This will enable us to do even better as a reliable solution provider. It's an investment for our customers!"*

The Polish market will be supplied from Poznań from the 2<sup>nd</sup> quarter of 2023 and customers in Germany from the 3<sup>rd</sup> quarter. The new logistics hub will relieve the entire L&R logistics network and in particular the logistics hub in Neuwied-Block in Rhineland-Palatinate, which currently supplies Germany and other countries in Western Europe. Depending on demand, other countries besides Poland and Germany can be supplied from the new logistics hub in Poland.

The new logistics center in Poznan, with almost 9,000 m<sup>2</sup>, has 4,000 pallet spaces and 1,000 shelf spaces and can be expanded several times over if necessary. The necessary neighboring property has already been acquired by L&R and further expansion is in preparation. The first 20 new employees have already been recruited in Poland to work in the new logistics hub.

## **Lohmann & Rauscher Group (L&R)**

Lohmann & Rauscher (L&R) is a leading international developer, manufacturer and supplier of high quality, future-oriented medical devices and hygiene products – ranging from conventional bandages to modern treatment and nursing systems. Created in 1998 from the merger of the two companies Lohmann (founded in 1851) and Rauscher (founded in 1899), L&R has 170 years of expertise as a dependable partner and solution provider for its customers.

With 5,400 employees, 51 subsidiaries and shareholdings, as well as more than 130 selected distribution partners, L&R is represented in all important markets around the world and was able to realize a sales volume of 750 million euros in 2022. The company's headquarters are located at the Rengsdorf (Germany) and Vienna (Austria) sites.

The entrepreneurial spirit of L&R reflects in the corporate claim: People.Health.Care. – the human, the health and the care for both.

### **More information on Lohmann & Rauscher (L&R):**

[www.lohmann-rauscher.com](http://www.lohmann-rauscher.com)

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## Images



**Caption:** Wolfgang Süßle, President & CEO of the L&R Group.

**Source:** Mario Gegenhuber, Lohmann & Rauscher GmbH & CoKG



**Caption:** Thomas Menitz, COO & Senior Vice President of the L&R Group.

**Image source:** Lohmann & Rauscher GmbH & CoKG



**Caption:** The new logistics hub in Poznań / Poland.

**Image source:** Dariusz Kusiak, Lohmann & Rauscher GmbH & CoKG.